

THE AMERICAN PHILOLOGICAL ASSOCIATION

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2008 AND 2007

THE AMERICAN PHILOLOGICAL ASSOCIATION

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INDEPENDENT AUDITOR'S REPORT

**Board of Directors
The American Philological Association
Philadelphia, Pennsylvania**

We have audited the accompanying statements of financial position of The American Philological Association (a nonprofit organization) as of June 30, 2008 and 2007, and the related statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The American Philological Association at June 30, 2008 and 2007, and the changes in its net assets and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

Briggs, Bunting & Dougherty, LLP

**Philadelphia, Pennsylvania
March 19, 2009**

THE AMERICAN PHILOLOGICAL ASSOCIATION

STATEMENTS OF FINANCIAL POSITION

June 30, 2008 and 2007

	<u>2008</u>	<u>2007</u>
ASSETS		
Cash	\$ 188,108	\$ 79,016
Accounts receivable		
Grants and contributions	836,414	362,728
Other	33,595	81,879
Inventory	9,498	10,655
Prepaid expenses and deposits	24,557	26,775
Investments	4,041,665	4,084,190
Equipment, net of accumulated depreciation of \$22,132 in 2008 and \$16,271 in 2007	<u>13,486</u>	<u>3,210</u>
Total assets	<u>\$5,147,323</u>	<u>\$4,648,453</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Note payable	\$ -	\$ 27,600
Accounts payable and accrued expenses	51,662	109,958
Fellowships payable	54,000	65,000
Deferred revenue	<u>120,322</u>	<u>102,926</u>
Total liabilities	<u>225,984</u>	<u>305,484</u>
NET ASSETS		
Unrestricted	1,737,315	1,986,305
Temporarily restricted	1,577,665	1,440,979
Permanently restricted	<u>1,606,359</u>	<u>915,685</u>
Total net assets	<u>4,921,339</u>	<u>4,342,969</u>
Total liabilities and net assets	<u>\$5,147,323</u>	<u>\$4,648,453</u>

See accompanying notes

THE AMERICAN PHILOLOGICAL ASSOCIATION

STATEMENTS OF ACTIVITIES

Years ended June 30, 2008 and 2007

	2008				2007			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES AND SUPPORT								
Membership dues	\$ 239,532	\$ -	\$ -	\$ 239,532	\$ 233,854	\$ -	\$ -	\$ 233,854
Grants and contributions	146,816	448,384	690,674	1,285,874	52,456	64,671	208,240	325,367
Annual meeting revenue	332,245	-	-	332,245	280,852	-	-	280,852
Publication sales	25,521	-	-	25,521	22,347	-	-	22,347
Placement service fees	55,318	-	-	55,318	51,580	-	-	51,580
Royalties	58,483	-	-	58,483	48,015	-	-	48,015
Other income	35,272	-	-	35,272	33,872	-	-	33,872
Net assets released from restrictions	203,475	(203,475)	-	-	239,830	(239,830)	-	-
Total revenues and support	1,096,662	244,909	690,674	2,032,245	962,806	(175,159)	208,240	995,887
EXPENSES								
Program expenses								
Education	89,711	-	-	89,711	78,992	-	-	78,992
Outreach	56,272	-	-	56,272	61,571	-	-	61,571
Placement	74,702	-	-	74,702	75,223	-	-	75,223
Professional matters	34,338	-	-	34,338	32,379	-	-	32,379
Annual meeting	389,021	-	-	389,021	358,049	-	-	358,049
Publications	121,389	-	-	121,389	106,006	-	-	106,006
Research	215,441	-	-	215,441	221,737	-	-	221,737
Special projects	-	-	-	-	17,895	-	-	17,895
Supporting services								
Member services	56,490	-	-	56,490	52,846	-	-	52,846
General and administrative	29,164	-	-	29,164	32,999	-	-	32,999
Fundraising	161,133	-	-	161,133	47,524	-	-	47,524
Total expenses	1,227,661	-	-	1,227,661	1,085,221	-	-	1,085,221
CHANGE IN NET ASSETS BEFORE OTHER CHANGES	(130,999)	244,909	690,674	804,584	(122,415)	(175,159)	208,240	(89,334)
OTHER CHANGES								
Investment income (loss)	(117,991)	(108,223)	-	(226,214)	272,024	270,076	-	542,100
CHANGE IN NET ASSETS	(248,990)	136,686	690,674	578,370	149,609	94,917	208,240	452,766
NET ASSETS								
Beginning of year	1,986,305	1,440,979	915,685	4,342,969	1,836,696	1,346,062	707,445	3,890,203
End of year	\$1,737,315	\$1,577,665	\$1,606,359	\$4,921,339	\$1,986,305	\$1,440,979	\$915,685	\$4,342,969

See accompanying notes

THE AMERICAN PHILOLOGICAL ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES

Year ended June 30, 2008

	<u>Education</u>	<u>Outreach</u>	<u>Placement</u>	<u>Professional Matters</u>	<u>Annual Meeting</u>	<u>Publications</u>	<u>Research</u>	<u>Member Services</u>	<u>General and Administrative</u>	<u>Fund-Raising</u>	<u>Total</u>
Salaries and benefits	\$26,123	\$18,274	\$41,693	\$21,815	\$60,094	\$31,051	\$152,229	\$16,333	\$18,320	\$99,307	\$485,239
Grants, awards, fellowships and honoraria	35,250	2,400	-	-	900	8,600	41,000	-	848	-	88,998
Bank service fees	41	7	1,270	10	9,125	5	95	288	29	489	11,359
Cosponsor share of joint revenue	-	-	-	-	106,223	-	-	-	-	-	106,223
Depreciation	469	209	1,043	313	1,252	574	854	261	366	520	5,861
Equipment rental and maintenance	1,677	44	2,473	65	33,257	117	624	52	73	132	38,514
Insurance	2,843	2,701	3,156	2,758	5,149	2,900	2,701	142	199	284	22,833
Meeting space rental	856	-	-	-	-	-	-	-	-	-	856
Occupancy	570	253	1,267	380	1,520	697	254	317	443	634	6,335
Photocopies	69	31	153	46	184	84	31	408	54	120	1,180
Postage and shipping	1,264	3,651	2,767	1,078	12,102	19,041	563	1,894	750	5,065	48,175
Printing and publications	801	16,924	5,767	566	25,972	38,101	679	1,064	217	15,451	105,542
Professional and management fees	1,612	3,055	5,329	1,128	65,592	12,940	1,523	35,442	1,557	32,020	160,198
Supplies	123	54	272	82	869	150	106	87	39	2,020	3,802
Telephone	174	97	345	128	522	205	97	77	108	889	2,642
Travel, meals and lodging	15,880	6,253	7,504	5,008	56,905	6,282	12,779	-	2,106	3,028	115,745
Other	1,959	2,319	1,663	961	9,355	642	1,906	125	4,055	1,174	24,159
	<u>\$89,711</u>	<u>\$56,272</u>	<u>\$74,702</u>	<u>\$34,338</u>	<u>\$389,021</u>	<u>\$121,389</u>	<u>\$215,441</u>	<u>\$56,490</u>	<u>\$29,164</u>	<u>\$161,133</u>	<u>\$1,227,661</u>

See accompanying notes

THE AMERICAN PHILOLOGICAL ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES

Year ended June 30, 2007

	Education	Outreach	Placement	Professional Matters	Annual Meeting	Publications	Research	Special Projects	Member Services	General and Administrative	Fund-Raising	Total
Salaries and benefits	\$24,685	\$17,331	\$40,092	\$20,816	\$ 56,724	\$ 29,721	\$146,092	\$ 4,125	\$13,377	\$22,255	\$ 14,879	\$ 390,097
Grants, awards, fellowships and honoraria	33,750	2,400	-	-	900	6,900	51,750	9,000	-	-	765	105,465
Bank service fees	44	7	1,132	3	7,792	19	45	35	148	-	642	9,867
Cosponsor share of joint revenue	-	-	-	-	84,774	-	-	-	-	-	-	84,774
Depreciation	190	127	438	127	480	274	829	-	-	310	-	2,775
Equipment rental and maintenance	85	78	1,502	36	34,986	122	596	-	-	159	-	37,564
Insurance	2,914	2,832	3,242	2,832	6,147	3,023	2,832	-	-	411	-	24,233
Meeting space rental	-	-	1,045	-	-	-	-	-	-	-	-	1,045
Occupancy	562	378	1,300	378	1,421	810	378	-	-	923	-	6,150
Photocopies	46	319	99	32	882	65	34	135	211	67	-	1,890
Postage and shipping	982	4,345	2,892	846	12,494	18,364	744	200	-	1,304	2,970	45,141
Printing and publications	1,177	20,154	4,406	407	25,501	31,597	581	-	2,955	104	7,472	94,354
Professional and management fees	1,346	3,711	4,878	1,105	57,150	6,350	910	4,000	35,991	2,502	18,000	135,943
Supplies	120	81	277	81	1,136	67	72	-	164	172	-	2,170
Telephone	201	281	670	153	1,017	284	153	-	-	240	759	3,758
Travel, meals and lodging	10,968	7,491	10,283	5,033	62,004	7,452	13,428	-	-	165	1,617	118,441
Other	1,922	2,036	2,967	530	4,641	958	3,293	400	-	4,387	420	21,554
	<u>\$78,992</u>	<u>\$61,571</u>	<u>\$75,223</u>	<u>\$32,379</u>	<u>\$358,049</u>	<u>\$106,006</u>	<u>\$221,737</u>	<u>\$17,895</u>	<u>\$52,846</u>	<u>\$32,999</u>	<u>\$47,524</u>	<u>\$1,085,221</u>

See accompanying notes

THE AMERICAN PHILOLOGICAL ASSOCIATION

STATEMENTS OF CASH FLOWS

Years ended June 30, 2008 and 2007

	<u>2008</u>	<u>2007</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
<i>Change in net assets</i>	\$ 578,370	\$ 452,766
<i>Adjustments to reconcile change in net assets to net cash provided by (used for) operating activities</i>		
Net realized and unrealized (gain) loss on investments	772,536	(307,807)
Depreciation	5,861	2,775
Contributions restricted for long-term purposes	(690,674)	(208,240)
(Increase) decrease in		
Accounts receivable	(178,527)	88,553
Inventory	1,157	2,019
Prepaid expenses and deposits	2,218	1,840
Increase (decrease) in		
Accounts payable and accrued expenses	(58,296)	(34,239)
Fellowships payable	(11,000)	11,000
Deferred revenue	<u>17,396</u>	<u>1,806</u>
Net cash provided by operating activities	<u>439,041</u>	<u>10,473</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of investments	(1,083,987)	(509,771)
Proceeds from sale of investments	353,976	450,160
Purchase of equipment	<u>(16,137)</u>	<u>(1,450)</u>
Net cash used for investing activities	<u>(746,148)</u>	<u>(61,061)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of note payable	(27,600)	(27,700)
Proceeds from contributions received for long-term purposes	<u>443,799</u>	<u>117,740</u>
Net cash provided by financing activities	<u>416,199</u>	<u>90,040</u>
Net increase in cash	109,092	39,452
CASH		
Beginning of year	<u>79,016</u>	<u>39,564</u>
End of year	<u>\$ 188,108</u>	<u>\$ 79,016</u>
SUPPLEMENTAL INFORMATION		
Interest paid	<u>\$ 1,380</u>	<u>\$ 2,765</u>

See accompanying notes

THE AMERICAN PHILOLOGICAL ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

(1) NATURE OF OPERATIONS

The American Philological Association (the "**Association**") is a nonprofit organization founded in 1869 by "professors, friends and patrons of linguistic science." It is now the principal learned society in North America for the study of ancient Greek and Roman languages, literatures and civilizations. While the majority of its members are university and college classics teachers and libraries, members also include scholars in other disciplines, primary and secondary school teachers and interested lay people. For over a century, this community has relied on the Association to produce several series of scholarly books and texts; the journal, *Transactions of the American Philological Association*; and an annual meeting in conjunction with the Archaeological Institute of America, another nonprofit organization. In addition, the Association fosters programs to reassert the importance of primary and secondary school teaching and provide more support for improved pedagogy at all levels of teaching; improves working conditions and scholarly opportunities for university and college teachers; increases communication with audiences beyond its membership; makes sure the Association's research program is appropriate for the needs of the profession; and coordinates and systematizes data collection in order to provide an accessible and reliable information base to support Association goals.

The Association is now conducting a capital campaign to raise an Endowment for Classics Research and Teaching that will enable it to create sophisticated and accessible research tools for classics teachers and scholars; develop the next generation of inspired, diverse teachers of classics and classical languages; and support wider public understanding and appreciation of classical civilization. The goal of the capital campaign is to raise \$4 million through January 31, 2011.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting. Accordingly, revenues are recognized when earned and expenses are recognized when incurred.

Financial Statement Presentation

The Association reports information regarding its financial position and activities according to three classes of net assets as follows:

Unrestricted net assets

Net assets that are not subject to donor-imposed restrictions.

Temporarily restricted net assets

Net assets that are subject to donor-imposed restrictions that will be satisfied by actions of the Association and/or the passage of time. When a restriction is satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as "**net assets released from restrictions.**"

Permanently restricted net assets

Net assets that are subject to donor-imposed restrictions that neither expire by passage of time, nor can be satisfied by actions of the Association.

Accounting Estimates

In preparing financial statements in conformity with generally accepted accounting principles, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

THE AMERICAN PHILOLOGICAL ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

Concentration of Credit Risk

Financial instruments which potentially subject the Association to concentrations of credit risk are cash and accounts receivable. The Association maintains its cash at various high-quality financial institutions. At times, these deposits may exceed federally insured limits. The composition of grants and contributions is disclosed in Note 3. Other accounts receivable consist primarily of membership dues, royalties and placement fees.

Inventory

Inventory is reported at cost using the first-in, first-out method and consists primarily of books.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value, as determined by quoted market prices, with gains and losses included in the statement of activities. Dividend and interest income is recorded as earned. Restricted investment income whose restrictions are satisfied in the same period are reported as unrestricted.

The Association invests in a professionally managed portfolio that includes various types of securities (**See Note 4**). Such investments are exposed to market and credit risk. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in the near term would materially affect investment balances and the amounts reported in the financial statements.

Equipment

The Association capitalizes expenditures for equipment in excess of \$500. Equipment is reported at cost if purchased, or at fair value on the date of donation if donated. Depreciation is recorded using the straight-line method over the estimated useful lives of the assets.

Fellowships Payable

Unconditional fellowships authorized but unpaid at year-end are reported as liabilities. The fellowships payable at June 30, 2008 are expected to be paid in 2009. The fellowships payable at June 30, 2007 were paid in 2008.

Membership Dues

Membership dues are recognized as revenue in the year to which they relate. Accordingly, membership dues received in advance of the applicable year are included in deferred revenue in the accompanying statement of financial position.

Grants and Contributions

Grants and contributions received are recorded as unrestricted, temporarily restricted or permanently restricted net assets depending on the absence or existence and nature of any donor restrictions. Donor-restricted grants and contributions whose restrictions are satisfied in the same period are reported as unrestricted.

Unconditional grants and contributions are recognized as revenue when the related promise to give is received. Conditional grants and contributions are recognized as revenue when the conditions are satisfied.

The Association receives a significant amount of donated time from a substantial number of volunteers without compensation for its various program and supporting services. The financial statements do not reflect the value of these contributed services since they do not meet the criteria for recognition.

THE AMERICAN PHILOLOGICAL ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

Annual Meeting

The Association holds its annual meeting with another learned society, the Archaeological Institute of America ("**AIA**"). Registrants pay a single registration fee and may attend sessions organized by either society. The Association administers registration and the overall meeting schedule; AIA administers the exhibit show and certain joint events. Revenue from registration fees and the exhibit show and certain expenses are shared equally by the two societies. However, each society is individually responsible for the costs of putting on its own sessions and also retains all revenue for its own publications or special events. These financial statements include the joint activities that are shared by the two societies and the Association's separate activities that occur during the annual meeting. AIA's share of the joint activities is reported as "**cosponsor share of joint revenue**" in the accompanying statements of functional expenses.

Special Projects

During 2008, the Association received a grant of \$48,000 from the Andrew W. Mellon Foundation to support planning for improvements to the user interface of the online version of *L'Annee Philologique*. This project commenced in 2009 and is expected to be completed in 2009.

During 2004, the Association received a grant of \$256,000 from the Andrew W. Mellon Foundation to develop improvements to the database architecture of the online version of *L'Annee Philologique* and to test the possibility of self-submission of materials to the database by authors and publishers. This project concluded in 2007.

All costs attributable to these projects are categorized as a "**Special Projects**" expense in the statements of activities and functional expenses.

Functional Allocation of Expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain expenses have been allocated based upon the programs and supporting services benefited.

Income Taxes

The Association is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and no provision or liability for income taxes is included in the accompanying financial statements.

(3) GRANTS AND CONTRIBUTIONS RECEIVABLE

Grants and contributions receivable at June 30 consisted of the following:

	<u>2008</u>	<u>2007</u>
Grants receivable from the National Endowment for the Humanities	\$395,200	\$169,178
Contributions receivable from individuals for the Endowment for Classics Research and Teaching (See Note 7)	<u>441,214</u>	<u>193,550</u>
	<u>\$836,414</u>	<u>\$362,728</u>

The grants and contributions receivable are expected to be collected as follows:

In less than one year	\$283,474	\$244,778
In one to five years	<u>626,590</u>	<u>138,950</u>
	910,064	383,728
Less discount to present value (at 6% for contributions receivable and 4% for grants receivable)	<u>(73,650)</u>	<u>(21,000)</u>
	<u>\$836,414</u>	<u>\$362,728</u>

THE AMERICAN PHILOLOGICAL ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

The Association has also received conditional grants from the National Endowment for the Humanities in the amount of \$440,000. The Association must raise matching contributions of \$2,360,000 by January 31, 2011 in order to receive these grants.

(4) INVESTMENTS

Investments at June 30 consisted of the following:

	<u>2008</u>	<u>2007</u>
Mutual funds		
Equity	\$1,837,384	\$2,310,901
Fixed income	<u>2,204,281</u>	<u>1,773,289</u>
	<u>\$4,041,665</u>	<u>\$4,084,190</u>

Investment income for the year ended June 30 consisted of the following:

	<u>2008</u>	<u>2007</u>
Interest and dividends	\$ 546,322	\$ 234,293
Net realized and unrealized gain (loss)	<u>(772,536)</u>	<u>307,807</u>
	<u>\$ (226,214)</u>	<u>\$ 542,100</u>

(5) NOTE PAYABLE

In connection with the Association's "Barrington Atlas of the Greek and Roman World" project, the Association executed a note payable to the project director in the amount of \$108,000. The note was payable in four annual installments from October 2004 to October 2007, plus interest on the final three installments at the lesser of 5% or the prime rate. The balance of the note payable was \$27,600 at June 30, 2007. The note was paid off during 2008.

(6) TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at June 30 consisted of grants and contributions and investment income restricted for the following purposes:

	<u>2008</u>				<u>Balance June 30, 2008</u>
	<u>Balance July 1, 2007</u>	<u>Grants and Contributions</u>	<u>Investment Income (Loss)</u>	<u>Released from Restriction</u>	
Professional matters	\$ 314,553	\$ -	\$ (20,159)	\$ (34,315)	\$ 260,079
Publications	557,015	-	(41,234)	(4,895)	510,886
Fellowships	439,427	98,750	(39,580)	(41,531)	457,066
Improvements to the user interface of the online version of L'Annee Philologique	-	48,000	-	-	48,000
American Office of L'Annee Philologique	122,734	301,634	-	(122,734)	301,634
Research and teaching (See Note 1)	<u>7,250</u>	<u>-</u>	<u>(7,250)</u>	<u>-</u>	<u>-</u>
	<u>\$1,440,979</u>	<u>\$448,384</u>	<u>\$(108,223)</u>	<u>\$(203,475)</u>	<u>\$1,577,665</u>

THE AMERICAN PHILOLOGICAL ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

June 30, 2008 and 2007

	<u>2007</u>				<u>Balance June 30, 2007</u>
	<u>Balance July 1, 2006</u>	<u>Grants and Contributions</u>	<u>Investment Income (Loss)</u>	<u>Released from Restriction</u>	
Professional matters	\$ 293,701	\$ -	\$ 53,231	\$ (32,379)	\$ 314,553
Publications	450,951	-	108,882	(2,818)	557,015
Fellowships	376,135	11,871	100,678	(49,257)	439,427
Improvements to the database architecture of L'Annee Philologique	17,834	-	35	(17,869)	-
American Office of L'Annee Philologique	207,441	52,800	-	(137,507)	122,734
Research and teaching (See Note 1)	-	-	7,250	-	7,250
	<u>\$1,346,062</u>	<u>\$64,671</u>	<u>\$270,076</u>	<u>\$(239,830)</u>	<u>\$1,440,979</u>

(7) PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets at June 30 consisted of the following:

	<u>2008</u>	<u>2007</u>
Pearson bequest – income is restricted for fellowships	\$ 204,150	\$204,150
Goodwin bequest – income is unrestricted	60,728	60,728
Coffin Fellowship – income is restricted for fellowships	61,679	61,679
Endowment for Classics Research and Teaching – income is restricted for purposes described in Note 1	1,029,664	338,990
The American Philological Association Campaign – income is:		
Restricted for publications	112,563	112,563
Restricted for professional matters	55,030	55,030
Unrestricted	<u>82,545</u>	<u>82,545</u>
	<u>\$1,606,359</u>	<u>\$915,685</u>

(8) OPERATING LEASE

The Association leases office facilities from the University of Pennsylvania under a noncancelable lease that has expired. The Association and the University of Pennsylvania are currently negotiating a new lease agreement. Rent expense for these facilities was \$6,335 for 2008 and \$6,150 for 2007.

(9) PENSION PLAN

The Association participates in a defined contribution plan through the University of Pennsylvania. For an eligible employee's contribution of 5% of annual salary, the Association contributes 9% of an employee's salary to the plan. Total pension expense was approximately \$18,330 for 2008 and \$17,800 for 2007.

(10) COMMITMENTS

The Association and AIA have entered into agreements with hotels providing room accommodations for its annual meetings from 2009 through 2012. These agreements include a guarantee by the Association that a minimum number of rooms will be rented by meeting attendees. The Association and AIA intend to hold the annual meeting at the scheduled hotels.